

May 1st, 2005

Gregory Filippone
AF& Sons
529 Central Park Avenue, Suite 210
Scarsdale, NY 10583

Dear Greg,

Now that we have come to the conclusion of our construction project, I wanted to write and thank you, your staff at AF& Sons and your sub contractors who all helped to create beautiful space for us to live in as painlessly as possible for my family. I initially hired you because after the initial walk though, you spotted some issues which we had not considered and proposed creative practical solutions. Now I can say that from beginning to end, your group has been exceptional (after completing a prior construction project, I have a pretty good point of reference).

First, your appreciation for the fact that we needed to be moderately comfortable living in the house during the construction made it easier on my family. In one day you dismantled my kitchen and had all the trades in one room setting up an extremely functional kitchen. While it is impossible to fully contain the dust and noise, it really was kept to a minimum and did not disrupt our lives.

Second, the construction team on my job was thoroughly professional. I spent more time with Igor and Francis over the last 6 months than anyone outside my family. They were wonderful with my kids and really great to have around. Igor is extremely hard working, kept the site clean and takes great pride in his work. Igor has such a positive "can-do" attitude which is reassuring. I felt as though he really looked after my project as though it was his own. With Francis stopping by nearly daily and always available by cell, delays were kept to a minimum and issues were quickly resolved. Francis not only looked after my house, but my neighbors as well calling the fire department when he spotted black smoke from a neighbors chimney while they were away. When I was away and my babysitter had concerns about a strong odor in the house, Igor and Francis came over to check it out. Not only did they come right after I called, but stopped back later to make sure everything was ok. While I am very glad that that the construction has been completed, I will truly miss the team. (I can't forget Gregory who is a real craftsman when it comes to furniture quality built-ins!)

Third, the benefit of the scale of your company really shows through with the seamlessness with which you subcontractors work together with your construction team. There were several occasions where we needed a plumber or electrician immediately and with a single call they were right over. The electricians on my site, Joe and Lawrence are two of the nicest guys you could ever meet. There concern that everything was exactly the way that I wanted it was very reassuring. A&S was equally impressive. Steve spent a great deal of time going over all of our heating options and helped us to make the right decisions for our needs. Also, after speaking with half a dozen plumbers about our hot


water capacity issues with no luck, Steve came up with a great solution. Steve, Mike and Mo went above and beyond the call of duty both on the construction site and on issues caused by tremendous rain and snowfall.

Lastly, Greg, I had concerns that despite how well the construction proceeded, it would be the punch list that would be miserable to get completed. Happily, I have found that Francis and Igor have diligently worked through the list on both the small items like replacing a door plate and tightening hinges to the larger items like blending the plaster in spots. You have also been very fair in discussing and dealing with extras and your billings in general.

Construction is by its nature destructive, messy and displacing and there are always unexpected delays and surprises especially when dealing with old homes. We certainly had some of each. But your construction crew and subcontractors were open and honest, kept me informed, worked well with my architect and kept the project moving while delivering a beautiful high quality product without the shortcuts. For the reasons stated in this letter, I have been very comfortable recommending AF& Sons to some of my closest friends and neighbors, many of who have since hired you. I am confident that they will be equally satisfied.

Please feel free to use me as a reference or to have potential clients stop by if they would like to see your work.

Yours truly,


18 Cohawney Rd